



Sunset Mesa: Funding Sources & Uses

Strength

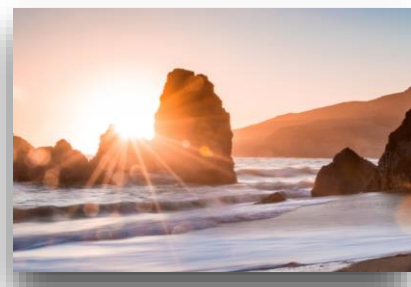
Sources

- ✓ **Annual Dues**
Current year and past years
- ✓ **Escrow Document Fees**
Upon sale closure, delivery of HOA documents
- ✓ **Newsletter Advertising Revenue**
Mesa-Ge Advertisers
- ✗ **Reserve Investment Portfolio***
Emergency use of principal to resolve budget gaps

Uses

- Neighborhood Committee Expenses**
Safety & Preparedness, Architecture, Legal
- General & Administrative (non-professional)**
Software, Invoices, Storage, Licenses, Fees, Taxes
- General & Administrative (professional)**
Insurance, Legal, Tax Preparation, Consulting
- SMPOA Expenses**
Annual Meeting, Election, Dog Bags, Newsletter

All current year data as of FYTD June 8, 2022 unless otherwise noted.
*Reserve Investment Portfolio managed by Stifel Financial Corp., independent fund manager – referenced in newsletter as “Stifel Investment Portfolio”



Sunset Mesa: Annual Operating Budget

Strength

KEY	2022 Calendar Year Budget (\$)		Underlying Assumptions and/or Clarification
Income			
A	Document Fees Collected	5,760	20% Reduction in turnover given interest rate movement
B	Current Year Dues Collection	33,600	Number reflects 70% of 2022 Dues Receivable. YTD collection is 67%. Historical data indicates 30-60%
C	Past Years Dues Collection	6,500	
D	Newsletter Advertising Income	2,100	
E = A+B+C+D	Total Income	47,960	Significant decline in advertising income
Expenses			
Committee Expenses			
F	Emergency Preparedness Committee	1,000	Radios, license fees
G	Architecture Committee	250	
H = F+G	Total Committee Expenses	1,250	
General & Administrative Expenses			
I	Total Administrative	4,280	Document Storage, , ACH fee of 1%, eliminated \$650/monthly newsletter admin support under FY19-20 Expecting legal expenses to decline slightly offset by significantly higher insurance premium
J	Total Professional Services	47,941	
K = I+J	Total General & Administrative Expenses	52,221	
SMPOA Expenses			
L	Annual Meeting	500	
M	Newsletter, Election, Dog Bags	3,790	
N = L+M	Total SMPOA Expenses	4,290	
O = H+K+N	Total Expenses	57,761	
P = E(-)O	Net Operating Income	-9,801	
Q	Change in Securities Value	-12,560	Investment portfolio managed by Stifel Financial Corp.
R	Interest Income	12,977	Assumes principal remains intact at 3.8%
S = Q+R	Total Other Income	417	
T = P+S	Net Income	-9,384	

All current year data as of FYTD June 8, 2022 unless otherwise noted.